

**NORTHWEST FLORIDA BEACHES INTERNATIONAL AIRPORT**  
**FY 2025 OPERATING AND CAPITAL BUDGET**  
**COMPARISON OF BUDGETED OPERATING REVENUES AND EXPENSES**

<b><u>Operating Revenues</u></b>	<b><u>FY25 Approved Budget</u></b>	<b><u>FY24 Approved Budget</u></b>	<b><u>FY23 Approved Budget</u></b>
<b>Airlines</b>			
Airline Landing Fees	\$ 4,051,972	\$ 4,121,547	\$ 3,673,586
Cargo Airline Landing Fees	12,000	12,000	10,500
Terminal Rentals & Common Use	3,596,209	3,179,467	2,858,588
Total Airline Revenue	<u>\$ 7,660,181</u>	<u>\$ 7,313,014</u>	<u>\$ 6,542,674</u>
<b>Car Rentals</b>			
Concession Fee	\$ 5,424,252	\$ 4,823,546	\$ 4,500,000
Customer Facility Charge	1,573,898	1,561,734	1,558,016
Total Car Rental	<u>\$ 6,998,150</u>	<u>\$ 6,385,280</u>	<u>\$ 6,058,016</u>
<b>Terminal Complex</b>			
Parking	\$ 5,197,723	\$ 4,642,999	\$ 3,690,000
Ground Transportation Fees	602,847	456,428	130,000
Advertising Concession	80,000	84,000	60,000
Retail Merchandise Concession	329,347	237,588	145,000
Food & Beverage Concession	690,609	560,760	475,000
Terminal Rental Revenue	250,906	233,276	193,701
Total Terminal Complex Revenues	<u>\$ 7,151,433</u>	<u>\$ 6,215,051</u>	<u>\$ 4,693,701</u>
<b>General Aviation</b>			
Fixed Base Operator Rents	\$ 707,366	\$ 644,943	\$ 472,604
Fuel Flowage Fees	250,000	100,000	120,000
Hangar Rentals	472,371	454,720	438,500
Total General Aviation Revenue	<u>\$ 1,429,737</u>	<u>\$ 1,199,663</u>	<u>\$ 1,031,104</u>
<b>Other Revenue</b>			
Other Tenants/Miscellaneous	\$ 78,415	\$ 75,385	\$ 99,360
Interest Income	715,000	575,000	3,000
Fuel Farm	139,714	139,714	139,714
Cargo Building	30,100	29,398	56,950
Total Other Revenue	<u>\$ 963,230</u>	<u>\$ 819,497</u>	<u>\$ 299,024</u>
<b>Total Operating Revenues</b>	<b><u>\$ 24,202,731</u></b>	<b><u>\$ 21,932,505</u></b>	<b><u>\$ 18,624,519</u></b>
<b><u>Operating Expenses</u></b>			
<b>Personnel Expense</b>			
Salaries and Wages	5,599,119	4,885,601	\$ 4,306,713
Overtime	131,905	118,512	110,244
FICA Contributions	430,872	377,328	332,991
Group Insurance	1,024,886	971,360	832,412
Retirement	549,115	484,186	438,672
Worker's Compensation Insurance	180,411	146,738	136,500
Other Personnel Expense	43,000	42,500	42,500
Total Personnel Expense	<u>\$ 7,959,307</u>	<u>\$ 7,026,225</u>	<u>\$ 6,200,032</u>

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	<b>FY25 Approved Budget</b>	<b>FY24 Approved Budget</b>	<b>FY23 Approved Budget</b>
<b>General Operating Expenses</b>			
Airfield and Grounds	207,100	166,060	\$ 136,200
Bank Charges	82,000	71,750	64,500
Bad Debt Expense	2,000	2,000	2,000
Business Meetings and Events	8,000	8,000	9,500
Computer Services	272,983	310,100	315,902
Computer Supplies and Software	48,000	46,000	49,650
Dues, Licenses, Publications, Training	109,890	107,700	100,255
Elevator and Escalator Services	60,000	55,000	55,000
Financial Consulting Services	80,582	165,000	76,296
Insurance - Building and Contents	245,986	242,291	180,722
Insurance - Liability	164,422	136,716	122,546
Janitorial Service and Supplies	1,456,400	1,282,132	1,128,698
Legal Services	75,000	75,000	60,000
Loading Bridge Contract and Parts	373,531	360,525	352,207
Machinery and Equipment	45,300	38,500	38,500
Capital Items < \$5,000	55,750	82,620	-
Marketing and Advertising	300,000	300,000	300,000
Miscellaneous Supplies	6,480	6,700	6,600
Office Services and Supplies	30,990	30,417	29,360
Parking Lot Management	619,280	567,544	621,052
Professional Services	300,000	300,000	301,000
Radio Equipment	32,904	32,800	10,000
Safety and Security	46,500	45,500	38,500
Small Tools and Equipment	11,400	12,400	12,900
Terminal / Facility Services and Supplies	312,400	277,500	286,200
Travel and Conferences	47,590	46,560	37,200
Uniforms	29,500	34,200	18,100
Utilities - Electricity	907,625	933,807	848,915
Utilities - Telephone	56,925	47,400	46,000
Utilities - Water and Sewer	243,784	246,783	244,556
Vehicles, Oil, Tires, Fuel	96,000	96,000	98,000
Total General Operating Expenses	<u>\$ 6,328,323</u>	<u>\$ 6,127,005</u>	<u>\$ 5,590,359</u>
<b>Total Operating Expenses</b>	<b><u>\$ 14,287,629</u></b>	<b><u>\$ 13,153,230</u></b>	<b><u>\$ 11,790,391</u></b>
<b>Excess Operating Revenues (Expenses) Before Settlement and Revenue Sharing</b>	<b><u>\$ 9,915,101</u></b>	<b><u>\$ 8,779,275</u></b>	<b><u>\$ 6,834,128</u></b>